

02/16/2007



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**1998 Ford Mustang Convertible 2D**  
 BLUE BOOK<sup>®</sup> PRIVATE PARTY VALUE



Condition	Value
✓ Excellent (Selected)	\$6,175
Good	\$5,665
Fair	\$5,030

**Vehicle Details**

Mileage: 84,000  
 Engine: V6 3.8 Liter  
 Transmission: Automatic  
 Drivetrain: RWD

**Selected Vehicle**

<b>Standard</b>		
Air Conditioning	Tilt Wheel	Dual Front Air Bags
Power Steering	AM/FM Stereo	Alloy Wheels
Power Windows	Cassette	
Power Door Locks	Single Compact Disc	

**Blue Book Private Party Value**

Private Party Value is what a buyer can expect to pay when buying a used car from a private party. The Private Party Value assumes the vehicle is sold "As Is" and carries no warranty (other than the continuing factory warranty). The final sale price may vary depending on the vehicle's actual condition and local market conditions. This value may also be used to derive Fair Market Value for insurance and vehicle donation purposes.

**Vehicle Condition Ratings**

✓ **Excellent** (Selected)  
 ○○○○○○ **\$6,175**

"Excellent" condition means that the vehicle looks new, is in excellent mechanical condition and needs no reconditioning. This vehicle has never had any paint or body work and is free of rust. The vehicle has a clean title history and will pass a smog and safety inspection. The engine compartment is clean, with no fluid leaks and is free of any wear or visible defects. The vehicle also has complete and verifiable service records. Less than 5% of all

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Refinance	7.20%
Person-to-Person	9.95%
Motorcycle	8.35%

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used vehicles fall into this category.

**Good**  
**0000**

**\$5,665**

"Good" condition means that the vehicle is free of any major defects. This vehicle has a clean title history, the paint, body and interior have only minor (if any) blemishes, and there are no major mechanical problems. There should be little or no rust on this vehicle. The tires match and have substantial tread wear left. A "good" vehicle will need some reconditioning to be sold at retail. Most consumer owned vehicles fall into this category.

**Fair**  
**000**

**\$5,030**

"Fair" condition means that the vehicle has some mechanical or cosmetic defects and needs servicing but is still in reasonable running condition. This vehicle has a clean title history, the paint, body and/or interior need work performed by a professional. The tires may need to be replaced. There may be some repairable rust damage.

**Poor**  
**0**

**N/A**

"Poor" condition means that the vehicle has severe mechanical and/or cosmetic defects and is in poor running condition. The vehicle may have problems that cannot be readily fixed such as a damaged frame or a rusted-through body. A vehicle with a branded title (salvage, flood, etc.) or unsubstantiated mileage is considered "poor." A vehicle in poor condition may require an independent appraisal to determine its value. Kelley Blue Book does not attempt to report a value on a "poor" vehicle because the value of cars in this category varies greatly.

\* Florida 2/16/2007

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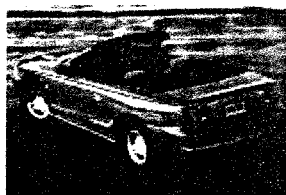
<b>New Dealer</b>	<b>Used Dealer</b>	<b>Refinance</b>
<b>6.09</b> % APR	<b>6.65</b> % APR	<b>7.20</b> % APR

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### 1998 Ford Mustang Convertible 2D

#### BLUE BOOK<sup>®</sup> PRIVATE PARTY VALUE



Condition	Value
Excellent	\$5,800
<input checked="" type="checkbox"/> Good (Selected)	\$5,290
Fair	\$4,655

#### Vehicle Details

**Mileage:** 95,000  
**Engine:** V6 3.8 Liter  
**Transmission:** Automatic  
**Drivetrain:** RWD

#### Selected Vehicle

##### Standard

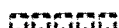
Air Conditioning	Tilt Wheel	Dual Front Air Bags
Power Steering	AM/FM Stereo	Alloy Wheels
Power Windows	Cassette	
Power Door Locks	Single Compact Disc	

#### Blue Book Private Party Value

Private Party Value is what a buyer can expect to pay when buying a used car from a private party. The Private Party Value assumes the vehicle is sold "As Is" and carries no warranty (other than the continuing factory warranty). The final sale price may vary depending on the vehicle's actual condition and local market conditions. This value may also be used to derive Fair Market Value for insurance and vehicle donation purposes.

#### Vehicle Condition Ratings

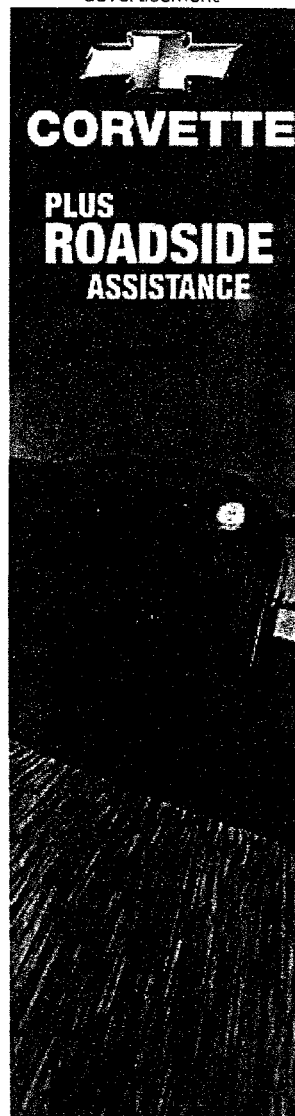
##### Excellent



**\$5,800**

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used vehicles fall into this category.

✓ **Good** (Selected)

★★★★

**\$5,290**

"Good" condition means that the vehicle is free of any major defects. This vehicle has a clean title history, the paint, body and interior have only minor (if any) blemishes, and there are no major mechanical problems. There should be little or no rust on this vehicle. The tires match and have substantial tread wear left. A "good" vehicle will need some reconditioning to be sold at retail. Most consumer owned vehicles fall into this category.

**Fair**

★★★

**\$4,655**

"Fair" condition means that the vehicle has some mechanical or cosmetic defects and needs servicing but is still in reasonable running condition. This vehicle has a clean title history, the paint, body and/or interior need work performed by a professional. The tires may need to be replaced. There may be some repairable rust damage.

**Poor**

★

**N/A**

"Poor" condition means that the vehicle has severe mechanical and/or cosmetic defects and is in poor running condition. The vehicle may have problems that cannot be readily fixed such as a damaged frame or a rusted-through body. A vehicle with a branded title (salvage, flood, etc.) or unsubstantiated mileage is considered "poor." A vehicle in poor condition may require an independent appraisal to determine its value. Kelley Blue Book does not attempt to report a value on a "poor" vehicle because the value of cars in this category varies greatly.

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